

		2008			2009					
		October	November	December	January	February	March	April	May	June
Sales	Продажи	2,243,937	2,584,379	3,292,805	2,565,458	2,161,538	1,978,827	1,906,658	1,736,044	1,385,668
Rent	аренда	0	0	0	80,000	80,000	80,000	80,000	80,000	80,000
Salary (factory)	зарплата осн. Работников	307,929	319,966	285,386	259,954	230,034	235,616	225,987	181,579	152,820
Salary (administration)	Зарплата АУП	227,360	234,000	258,200	237,000	250,000	254,000	243,000	253,000	250,000
Salary (sales)	зарплата реализаторов	155,580	179,640	226,311	182,521	156,243	154,364	140,451	130,762	107,659
Total cost	Итого затрат	2,002,980	2,084,214	2,529,350	2,193,802	1,899,344	1,808,437	1,705,270	1,562,680	1,304,662
Tax paid	Налоги	18,981	19,093	10,574	13,070	18,649	18,694	20,937	19,087	19,200
Net profit	Чистая прибыль	150,069	390,212	705,949	358,586	243,545	151,696	180,451	154,277	61,806
Analysis	Анализ									
% change in sales			15%	27%	-22%	-16%	-8%	-4%	-9%	-20%
Net profit/sales	Чистая прибыль/Продажи	7%	15%	21%	14%	11%	8%	9%	9%	4%
Taxes/sales	Налоги/Продажи	1%	1%	0%	1%	1%	1%	1%	1%	1%
Taxes/profits	Налоги/Продажи	13%	5%	1%	4%	8%	12%	12%	12%	31%
Salary (factory)/sales	зарплата осн. Работников/Продажи	14%	12%	9%	10%	11%	12%	12%	10%	11%
Salary (administration)/sales	Зарплата АУП/Продажи	10%	9%	8%	9%	12%	13%	13%	15%	18%
Salary (sales)/sales	зарплата реализаторов/Продажи	7%	7%	7%	7%	7%	8%	7%	8%	8%